

ACC Member Resources for Planning Your Job Search

April 11, 2024



Let's Get Started



ACC Website



ACC & Chapter Job Boards



Legal Resources Library



Law Compensation Survey

Easy Access to Various Member Resources @ acc.com

The screenshot displays the ACC website homepage. At the top, there is a navigation bar with the ACC logo (Association of Corporate Counsel) on the left and a dark menu on the right containing 'By in-house counsel, for in-house counsel', 'Select Language', 'ACC Communities', 'ACC Docket', 'Join ACC', and 'Member Login'. Below this is a secondary navigation menu with links for 'Resource Library', 'Chapters & Networks', 'Education & Events', 'Careers', 'Services & Initiatives', 'About ACC', and 'Membership'. The main content area features a large banner for 'ACC ONLINE EDUCATION Reimagined...' with a list of benefits: 'Personalized Learning Experience' and 'Live & On Demand'. A teal button reads 'Find the CLE/CPD You Need NOW!'. To the right is a circular image of a person at a computer. Below the banner is a 'Highlights' section with three featured items: 1) 'ACC 2024 Annual Meeting' (October 6-9, Nashville, TN), 2) '2024 ACC Chief Legal Officers Survey' (insights on the role of chief legal officers), and 3) 'CAREER RESOURCES Live Web Event' (April 11, 12:00 PM EDT, focusing on job search strategies).

ACC Jobline



[Resource Library](#) [Chapters & Networks](#) [Education & Events](#) [Careers](#) [Services & Initiatives](#) [About ACC](#) [Membership](#)

[Home](#) [Search Jobs](#) [Upload Resume](#) [Contact Us](#) [Register](#) [Sign In](#) [Post a Job](#)

What Keyword, job title, or company

Where City, state or zip code

[Find a job](#)

[Location](#) [Remote](#) [Position Type](#) [Company](#) [Experience](#) [Job Title](#) [Job Category](#) [Salary](#)

Job Openings Everywhere (Found 133 Jobs)

Sort By: [Relevance](#) Map View

General Counsel

Spotlight

Seeno Homes
 Concord, California

Salary \$200,000.00 - \$250,000.00 Commensurate with Experience
Education JD
Type Full Time

Overview: The General Counsel will be responsible for overseeing all legal matters of the Owner, including acting as the company's legal representative. Primary role will be for Owner's home buildi...

Get new jobs in your inbox

Are you interested in getting personalized job alerts emailed to you? Sign into your job seeker account to sign up today!

[Sign In](#)

Chapter Job Boards



[Resource Library](#) [Chapters & Networks](#) [Education & Events](#) [Careers](#) [Services & Initiatives](#) [About ACC](#) [Membership](#)

[Home](#) | [Chapters & Networks](#)

Chapters

Find your local chapter to connect with ACC members in your region.

[Learn How to Get Involved](#)

ACC Chapters by Region

ACC has more than 60 chapters in our global network of in-house counsel. Select your location to get started.

[Argentina](#) →

[Israel](#) →

[Australia](#) →

[Middle East &](#)



Chapter Job Boards

By in-house counsel, for in-house counsel® Select Language ACC Communities ACC Docket MyACC

Association of Corporate Counsel

Resource Library Chapters & Networks Education & Events Careers Services & Initiatives About ACC Membership

Chapters & Networks | Chapters | Northeast

Northeast Chapter Job Board

Explore local career opportunities on the chapter Job Board of ACC Northeast

The Chapter Job Board is a free service extended to the companies of ACC Northeast members where in-house attorney job postings can be listed and viewed by any chapter member. Our goal with this page is to help connect chapter members and companies and help both involved to recruit and hire. Each job posting will appear on the website for two months, and will be emailed to each chapter member via the Northeast Chapter listserv.

To post a job opening on this page*, to report a posting that contains discriminatory language, or if you have a successful outcome (finding a job or finding a new employee) by using this service, please contact us at joanne.ray@accglobal.com. *Please be sure that the following information is provided for each posting:

- JOB TITLE
- COMPANY NAME
- LOCATION
- JOB DESCRIPTION
- "APPLY AT" LINK OR CONTACT NAME AND EMAIL

Northeast

- Events
- Chapter Code of Conduct for Events
- Newsletters
- Photo Gallery

ACC's Resource Library



By in-house counsel, for in-house counsel®

Select Language

ACC Communities

ACC Docket

MyACC

Resource Library

Chapters & Networks

Education & Events

Careers

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About ACC

Membership



Resource Library

Thousands of practical resources for global in-house counsel

Q Search for keywords or topics

Curated Resource Collections →

AI Insights and Policies

Privacy and Cybersecurity Tools

View more...

Filter Results

Material Type ^

- Advocacy Filings (287)
- Articles (5952)
- Benchmarking and Research Data (131)
- Checklists (297)
- Multimedia and Infographics (99)
- News and Announcements (3)
- Online Education (1)
- Peer Practice Examples (101)
- Program Materials (1021)
- Sample Forms, Policies, and Contracts (2779)

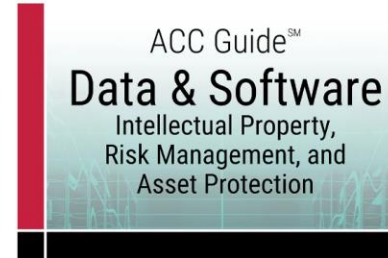
Quick links



Sample Forms, Policies, and Contracts →



Practical Tips and Strategies for New General Counsel →



Learn about Protection Frameworks for Data and Software →

Trending topics

• BENCHMARKING AND RESEARCH DATA

[ACC Chief Legal Officers Survey](#)

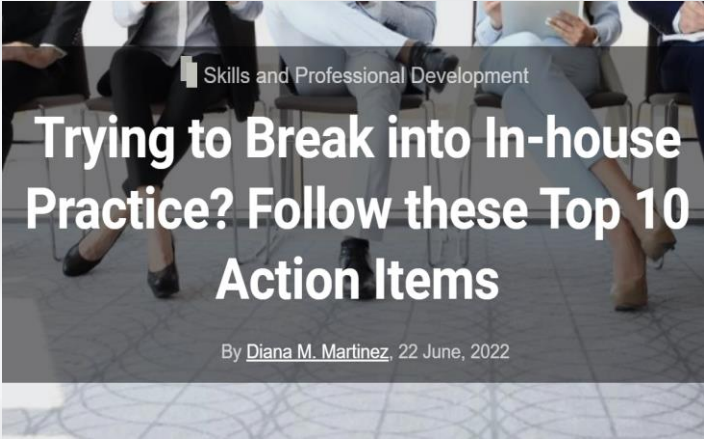
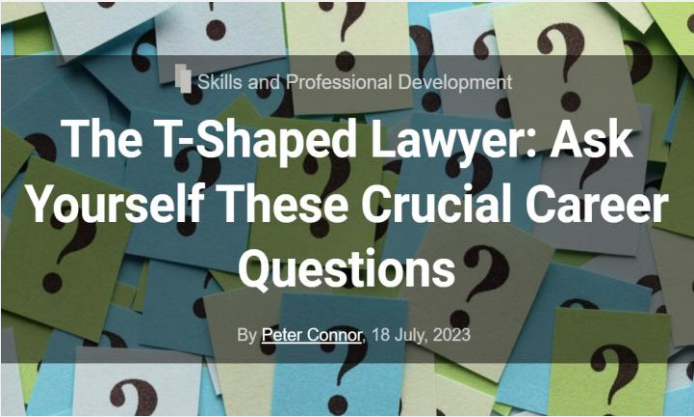
• ARTICLES

[The EU Artificial Intelligence Act: What In-house Counsel Need to Know](#)

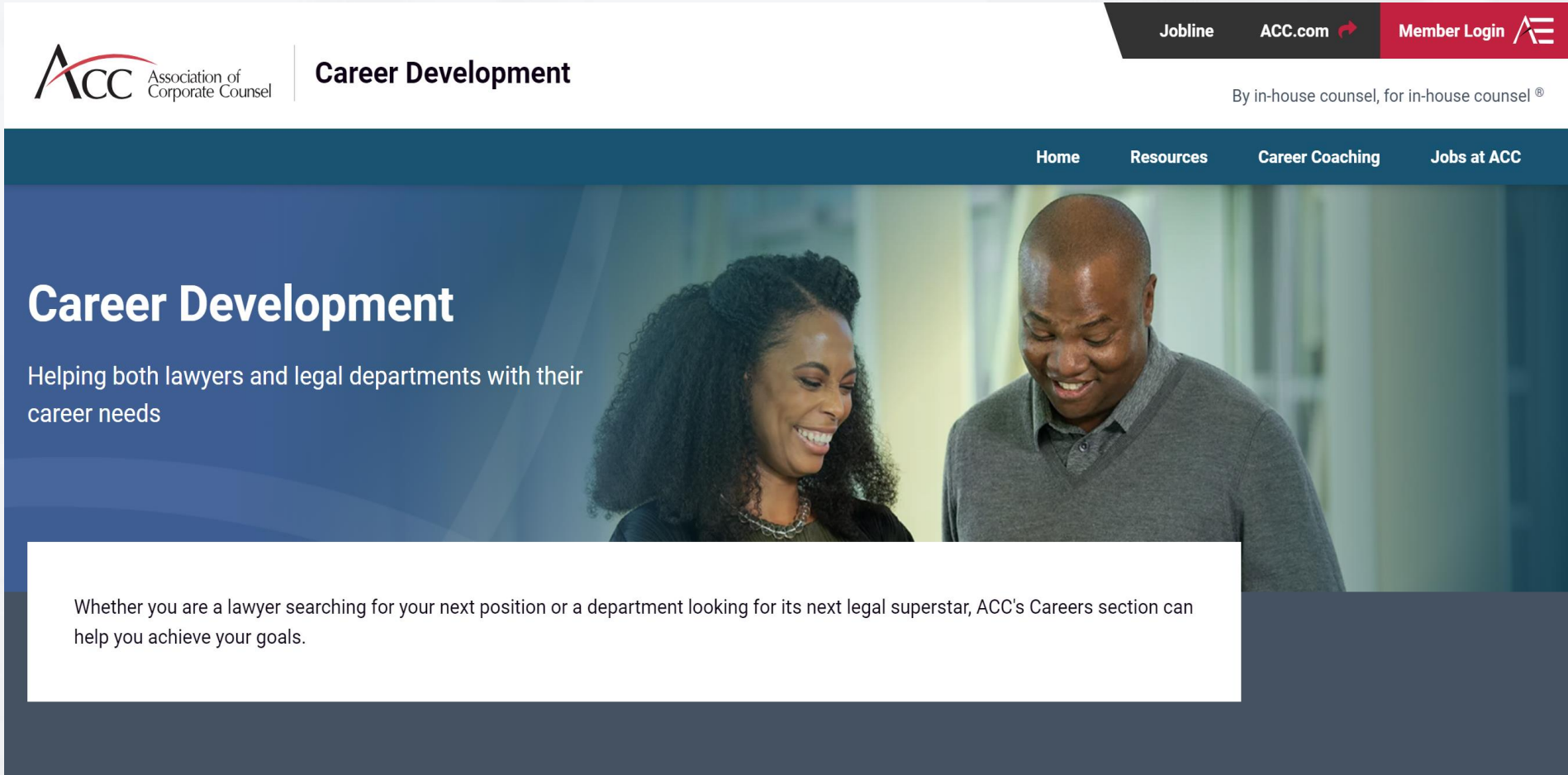
• SAMPLE FORMS, POLICIES, AND CONTRACTS

[Sample Contract Playbook Excerpt](#)

Examples of Resources Exclusive to ACC



Career Development Resources



ACC Association of Corporate Counsel

Career Development

Jobline ACC.com Member Login

By in-house counsel, for in-house counsel®

Home Resources Career Coaching Jobs at ACC

Career Development

Helping both lawyers and legal departments with their career needs

Whether you are a lawyer searching for your next position or a department looking for its next legal superstar, ACC's Careers section can help you achieve your goals.

Compensation Information

🏠

Law Department Compensation Benchmarking

Compensation benchmarks for in-house legal professionals

○ Download Executive Summary

2023 Law Department Compensation Survey

ACC partners with [Empsight](#) to offer market-leading compensation data for in-house legal professionals. Our annual data collection is conducted in the spring and is published in late September. We offer benchmarking data for individuals (based on self-reported data) and benchmarking data for legal departments (based on company/HR-sourced data).

Download Executive Summary

2023 Law Department Compensation Survey

EXECUTIVE SUMMARY

Pay Drivers & Key Findings

There are many factors that influence compensation. The results presented in this high-level executive summary report provide simple descriptive data comparisons that we chose to capture through the survey. Therefore, it should be noted that although our overall benchmarking information is self-reported, there are many other variables that impact pay that were not captured through the survey. Below are five key drivers of compensation as well as several other findings revealed by the results of 1,347 in-house legal professionals.

- COMPANY REVENUE**
Compensation is higher across all job positions surveyed in larger companies as compared to smaller companies. CLCs in companies with revenue of \$5 billion or more make 17 percent more in base salary and 162 percent more in total compensation compared to CLCs in companies under \$1 billion in revenue.
- LEGAL SPECIALTY**
Although compensation varies significantly across job positions, practice areas such as securities, healthcare, and banking and finance tend to pay more across the board, while insurance, HR/employment, and real estate tend to pay less.
- LAW SCHOOLS ATTENDED**
Those who attended a top 20 law school make more in base salary and total compensation across all positions surveyed. For example, CLCs make 13 percent more in base salary and 88 percent more in total compensation on average compared with CLCs that did not attend a top 20 law school.
- LAW SCHOOL GRADUATION YEAR**
Graduation year is often used as an approximation for experience in the legal profession. Across all positions, those who have more years of experience since graduating law school tend to have higher average compensation. For example, among CLCs in single-lawyer environments, those who graduated prior to 2000 have a median base salary that is 40 percent higher than those who graduated after 2010.
- PREVIOUS WORK EXPERIENCE**
Among all positions surveyed, those who have previous law firm experience prior to working in-house earn more on average compared to those who do not. CLCs with law firm experience earn 19 percent more in base salary and 25 percent more in total compensation compared to CLCs who do not have prior law firm work experience.

77%

Law Firm

3%

Non-Law Firm

EMPLOYMENT POLICIES & BENEFITS

The results by position show a pattern by seniority, with higher ranking professionals working longer hours than lower ranked attorneys. CLCs, on average, work 47 hours per week, although general counsel in a single-lawyer environment reported a 1 week an average of 50 hours, associate general counsel work an average report attorney reported about 47 hours per week, senior attorneys 41, and the majority pattern is also present among legal operations professionals 48 hours, Managers 46, and analysts 42.

AVERAGE HOURS WORKED PER WEEK BY JOB TITLE

General Counsel - Single Lawyer	47
General Counsel / Chief Legal Officer	50
General Counsel - Division / Subsidiary	47
Deputy General Counsel	47
Associate General Counsel	47
Managing Attorney	47
Legal Attorney	47
Senior Attorney	47
Attorney	47
Business Legal Operations	48
Manager, Legal Operations	46
Legal Operations Analyst	42
Corporate Secretary (not SOC)	42

PAY DRIVERS KEY FINDINGS

17%

of respondents reported having gone directly to in-house after law school instead of working at a law firm, for the government, or in another setting. Twenty-seven percent of respondents reported returning to law firm employment.

16%

of respondents reported working full time in the office, up from 11 percent in 2022. There has been an associated 6x increase in those who reported working on a hybrid schedule since 2022. Those who work 6-8 hours a week are a public record.

**Thank you for joining us today
and enjoy your day!**